

To Whom It May Concern:

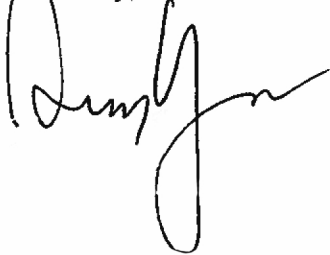
Mike Enders served as the General Contractor and builder for our home at the American Ranch in Prescott. It was a pleasure to work with Mike and I was extremely pleased with his leadership and management of the construction. Mike brought fiscal responsibility, quality workmanship, attention to detail, creative ideas and special attention to our project.

We pursued certification with the Department of Energy's Energy Star program, and Mike met or exceeded all requirements under the Builders Option Program (BOP) certification which is more rigorous and detailed than their normal certification process. In addition, Mike oversaw the development of our water recovery and catchment development to allow for rainwater recovery for irrigation around our home, unique in our community. We installed radiant floor heating on the ground floor of our residence and Mike oversaw the upgrade of subfloor and edge insulation enhancement beyond what the installer company was planning, an insight and analytical understanding that will save us energy for years to come. Mike also oversaw the design, installation, test and integration of our 16,400 KWH photovoltaic solar project which is providing enough electricity to power our home during the year. This was an integrated net-metering installation which required coordination with the solar provider, the electrician and APS for proper installation and setup. Mike's decisions and recommendations were always focused on the total life cycle cost, something I did not see in the other builders we considered.

You should know that before selecting Mike, I conducted a thorough evaluation of five builders and solicited bids from three. The thoroughness, attention to detail, and ease of working relationship I saw with Mike Enders overcame the difference in estimated cost of the final three builders. Considering that almost 40% of the cost is related to finishing decisions you will make, I would encourage you to carefully consider other factors than cost alone, when choosing your builder and General Contractor. Mike's relationship with the City/County inspectors (and the ARC within the Ranch at Prescott should you be building there) will save you time and money as you move through the build process.

I would welcome speaking with you if you have any questions or would like to visit our home. Feel free to call me at my cell phone (703-627-8555) or if you would like to visit with me at our home in Prescott, just let me know and I will arrange to let you know when I will be back in town. I have been asked to return to the company I retired from in Northern Virginia to help get the business back on track after an unfortunate downturn.

Sincerely,

A handwritten signature in black ink, appearing to be 'Dennis', written in a cursive style.